

# Upgrade your current Meter Automation solution – No Money Down

## How does it work?

**A complete turn-key process providing water meters, meter reading technology, installation, and system monitoring with no money down.** We provide the financial funding, no money down to install or upgrade your current AMR/AMI meter reading system. A monthly fee that covers the total cost of the solution and at any given time you can buy out of the contract and the system becomes yours. Flexible enough to allow for system upgrades which can be added to your current contract. Allows the utility to put in an AMI solution to include the latest in water meter technology, "No infrastructure" cellular reading with Customer Engagement including Customer Portal, Meter Analytics, Customer Notifications and System Monitoring.

## Common issues found with water systems:

### Declining Revenue

Mechanical performance declines over time leading to decreased revenue and increased capital costs to maintain, repair, and replace.

### Financial Stress

Declining asset performance drives rate increases and deferred capital investments to offset revenue losses.

### Breach of Trust

Rate payers ultimately pay more for the same or declining services rather than seeing their utility fees invested in system improvements.

### Cost of Repair

Emergency repairs are far more costly than planned improvements and deliberate capital investments based on sound data.

### Stretched Margins

Leaving in place or replacing the current system with similar technology will continue the challenging cycle of operational and revenue instability.

## Service Model Solutions to common issues:

### Immediate Positive Cash Flow

Increased revenue with new, modern, highly accurate, efficient, and durable assets + significantly decreased costs of operations and maintenance.

### Financial Stability

New, reliable infrastructure improves financial health; We partner with you to decrease expenses and eliminate costly emergencies.

### Immediate Improvements

Communities benefit from modern assets that are reliable, durable, and efficient with immediate and long-term cost savings.

### Deferred Maintenance

Stops cycle of run-to-fail; We install best-in-class infrastructure assets that are safe, reliable, and designed for longest useful life.

### Smart Operations

Operational efficiencies for best performance, environmentally friendly assets, 24/7 access to real-time accurate information.

## Our Solution

- Ultrasonic Water Meters by Diehl Metering with 20-Year AWWA Accuracy
- Honeywell evoQ4 Electromagnetic Meter for your light-commercial, commercial and industrial applications.
- AquaCell Cellular Solution utilizing the existing cellular network
- **Utility Hawk** Customer Engagement delivering "Best in Class" Advanced Leak Detection • Customer Notifications • Customer Portal • Threshold Alerting • Estimated Billing • Multiple Alerting Methods
- Optional Utility Billing
- Meter Installation Services
- Enhanced revenue recovery



## Month to Month Subscription and No upfront capital investment

### msps Metering as a Service

- Eliminates upfront capital costs that occur when upgrades are needed
- Includes all planning, implementation, installation, support, monitoring, training and maintenance
- Includes the delivery of all Meters, AMI Equipment, MDM Software, Customer Portal and Interfaces
- Provides all software upgrades and system support
- Accurate Meter Reading and Billing
- Allows for utility staff to take on other critical tasks
- Provides for easy Customer Engagement platform for your utility staff
- All for an easy, fixed payment schedule to fit the needs of the utility

Reach out to a team member by emailing [pcarroll@msps.com](mailto:pcarroll@msps.com) today to explore a cost-benefit analysis of upgrading your metering infrastructure.

Financial Services provided by: RWH Industries



# Metering as a Service Model